Patrick B. Morin

Patrick Morin is a partner with Transact Capital Partners, a Richmond, Virginia-based investment banking firm that specializes in mergers and acquisitions of privatelyowned companies with enterprise values up to \$250MM.

He was also one of the founding partners of BrightHammer, LLC., a global consultancy engaged by private equity groups, boards of directors, and CEOs to improve the performance of their invested companies.

Prior to his current engagement, he was seven years as Senior Vice President with Cornerstone Realty Income Trust, Inc., a New York Stock Exchange-traded company that owned and operated over 24,000 apartments.

Before joining Cornerstone, Mr. Morin was with Dale Carnegie Training for five years and was an instructor for almost two decades. He was certified to lead all Dale Carnegie programs, but specialized in The Sales Advantage,



Leadership Training for Managers, and High Impact Presentations. He was ranked among the top instructors globally and was a member of the elite Global Delivery Team.

While a member of the National Speakers Association, he personally conducted thousands of keynotes and training meetings for businesses, associations, government agencies and community groups. Notable groups he's addressed include: NASA, The National Independent Staffing Association, The National Apartment Association, The Apartment Internet Marketing Conference (AIM), McDonalds, and Charter Manufacturing.

Mr. Morin appears on television, radio, and in print as an authority in his field and wrote a weekly column on sales for the Central Pennsylvania Business Journal and www.lendio.com.

He actively supports several local charities including the YMCA, Franks Foundation, and Medical Home Plus. He served on the Board of Directors of Wintergreen Resort.

Patrick makes his home in Richmond, Virginia and in chairlifts of ski resorts around the country.



